



Milford, MA  
Batavia, NY  
North Reading, MA

Londonderry, NH  
Binghamton, NY  
Richmond, VT

Clifton Park, NY  
Brewer, ME  
Wareham, MA

North Syracuse, NY  
Scarborough, ME  
Cranston, RI

TO: Village of Middleburgh  
ATTN: DPW

QUOTE NO: 24-131370  
DATE: 6/6/24

**PROJECT**  
**Village of Middleburgh Well House – Middleburgh NY**

Sourcewell Contract ID#: 09-2222CAT  
Sourcewell Member ID#: 126354

One (1) New Outdoor Caterpillar Model D60GC Diesel Fueled Emergency Packaged Generator Set. This unit is rated 60 KW, Standby power, 277/480 volt, 60 hertz, 1800 rpm, Three phase, 0.8 pf. The following equipment/services are included:

- UL 2200 Listed and Labeled
- EPA Certified for Stationary Emergency Application
- Permanent Magnet Generator
- Unit Mounted Radiator
- Jacket Water Heater
- Vibration Isolators
- Starting Batteries with Rack and Cables
- 10 amp Battery Charger
- Charging Alternator
- Engine/Generator Unit Mounted Control Panel
- 138 Gallon (24 hours of run time at 100% load) Fuel Tank, Double Walled w/Leak Detection, UL142 Listed
- 100 Amp Unit Mounted Circuit Breaker
- Enclosure - Painted Steel Factory installed Sound Attenuated, Color- White
  - Mounted on fuel tank base above
  - Structural steel base
  - Thermal/acoustic insulation
  - Interior muffler with rain cap
  - Interior 120 VAC GFI receptacle
  - Services wired for AC and DC
- Standard factory & production testing
- Start-up and Test & Customer Training
- 5 Year Warranty from Date of Start-Up for Caterpillar equipment.
- Operation and maintenance manuals
- Delivery to site, offloaded and placed on pad with boom truck

Total Quote	\$ 38,241	Services / Source Goods	List Price
Cat Generator	D60GC	Inbound Freight	\$ 2,972
Generator List Price	\$ 39,209	Rigging/ LocalFreight	\$ 3,096
SW Member Discount %	31%	Startup (PW)	\$ 5,573
SW Member Discount \$	\$ 12,155	<b>Sub Total</b>	<b>\$ 11,641</b>
<b>Sub-Total</b>	<b>\$ 27,054</b>	SW Member Discount	5%
Net Priced items*	\$ 128.00	SW Member Discount	\$ 582
<b>Sub-Total</b>	<b>\$ 27,182</b>	<b>Services Total</b>	<b>\$ 11,059</b>



### Customer Value Agreement:

We are pleased to offer a Customer Value Agreement (CVA) which provides for routine maintenance of your new Caterpillar generator set for the first year. At the end of the first year of operation, Milton CAT will complete a comprehensive system inspection, oil, and filter replacement, submit engine oil and coolant samples for laboratory analysis, and fuel filter replacement (diesel models). You will be provided with complete documentation of all results and services performed.

### Net Price:

**\$1,752.00**

### Note:

1. The quoted CVA price is an estimate and is subject based on-site conditions and date of acceptance.
2. Includes remote monitoring through Caterpillar.
3. Prices reflect single generator.
4. CVA programs can be customized to suit your specific needs, such as semi-annual and quarterly programs.
5. CVA Pricing may vary based on installation location and accessibility (geographically, rooftop, etc.)
6. Pricing for extended warranties is available upon request.
7. Pricing reflects grade level installations within 50 miles of your local Milton CAT branch. Additional travel time and mileage fees may apply.

*This quotation is valid for 30 days. Due to the fluctuating costs associated with key materials such as steel, aluminum, and copper, Milton CAT reserves the right to review quotation pricing at the time of order and again at time of equipment release. If material costs increase by greater than 2%, Milton CAT will update our quotation accordingly. We appreciate your understanding during this volatile time and look forward to partnering with you as we work through it together.*

### Payment Terms:

With Credit Department Approval – Net 30 Days and 100% Paid Prior To Start Up.  
Sales tax is not included.  
Credit card payments are not accepted.

**This is a quotation on the goods named above and subject to the conditions noted herein:**

### Scope:

1. This proposal is offered in accordance with information received from site visit on 6/6/24.
2. The equipment, services and testing defined in this proposal constitute the entire offer. No other items are included or implied.
3. Any changes to the scope of work contained herein and/or additional terms and conditions added by the Purchaser may void pricing and terms of this agreement. If such a situation arises, Seller may provide a revised agreement to reflect pricing and terms as changed or as required by the Purchaser.

### System Check Test and Start up:

1. All installation and customer connections must be completed prior to start up technician arrival on site. The Milton CAT startup checklist must be completed and returned to Milton CAT at least one week prior to scheduled startup date. Additional charges may apply for incomplete or inaccurate checklist.
2. Startup and load test cost estimates are based on the site being complete and ready upon arrival. Startup is to be performed during normal business hours. Additional charges may apply for installations that are incomplete and/or inaccessible.
3. Return visits unrelated to Milton CAT's efforts will result in additional charges.
4. Block heaters, battery chargers, exhaust systems, exhaust lagging, vibration isolators, breaker connections, fuel tanks filled, etc. must be performed by the installing contractor.

### Clarifications:

1. Delivery to the first destination is included. All offloading of equipment is excluded unless specifically noted above. Site accessibility, traffic control, etc. are the responsibility of others. Lift gate trucks are not available. If special accommodations are required, additional pricing will be provided.
2. All attempts will be made to avoid scuffing and marring of over width / permitted generator loads. Please note that Milton CAT is not responsible if said defects are the result of overgrown vegetation along the permitted route.
3. If a WCR rating other than that proposed is required because of a system coordination study (by others), a revised quotation will be provided.
4. In order to meet NEC requirements to monitor life safety start circuits, redundant start wiring to each ATS may be required. This should be reviewed by the Electrical Engineer of record and confirmed before installation.



5. All Caterpillar control panel protective device default settings will remain unless direction is provided by the engineer of record.
6. Unless noted above, day tank controls / pumps are not included.
7. For applications that require interface with BMS, Modbus Register tables will be provided. All programming and mapping of data points is by others.
8. Items marked as ships loose on the Bill of Material to be installed by others.
9. All NETA testing is excluded.
10. All Third-Party testing and commissioning are excluded.
11. All Coordination Studies are excluded.
12. All programming, settings, and testing of relays and protective devices is excluded.
13. All Ground Fault testing is excluded.
14. All Arc Flash Studies are excluded.
15. All fuel is excluded.
16. All installation of equipment is by others.
17. Items marked as ships loose on the Bill of Material to be installed by others.
18. Assembly of enclosure (if applicable) is not included in this proposal (i.e. exterior lighting, exhaust elbow, hoods, vents, etc.).
19. If any disassembly and reassembly of the generator set or enclosure is required for rigging purposes, please contact Milton CAT for revised pricing.
20. All permits, registrations, inspections, etc. are excluded.
21. Milton Cat reserves the right to correct errors and omissions
22. Videotaping of training performed by Milton CAT Technicians is strictly prohibited.
23. Federal, State, and local code compliance is strictly the responsibility of the owner and/or the owner's representatives.
24. Title and risk of loss will pass to Buyer upon delivery of the equipment to project site or designated delivery address.
25. Buyer may not cancel a purchase order or return equipment without Milton Cat's written consent. Any cancellation or return is subject to additional charges.

This price is firm and valid for 30 days. Please see attached Terms and Conditions. Please note sales tax, if applicable, is not included in our price. We appreciate this opportunity to quote you on your equipment requirements and hope to be favored with your valued order.

We look forward to serving your future purchase and/or rental needs.

Sincerely,

Evan Allen / Sales Representative/ Cell: (518) 320 2783 / Email: [evan\\_allen@miltoncat.com](mailto:evan_allen@miltoncat.com)



**MILTON CAT POWER SYSTEMS STANDARD TERMS & CONDITIONS**

- A. Customer is responsible for all installation of the equipment supplied by **Milton Cat Power Systems**, unless otherwise specified in writing.
- B. All equipment needed to perform any loading or unloading of the equipment supplied by **Milton Cat Power Systems** is the responsibility of the buyer.
- C. All permits, fees and regulatory requirements are the responsibility of the buyer.
- D. **Milton Cat Power Systems** limits the scope of supply for this quotation to the equipment and services listed in our bill of material. Unless specifically listed in our bill of material, equipment not indicated is assumed to be supplied by others. We have detailed the equipment proposed in the bill of material. Please check it to be certain that it meets your requirements.
- E. **Milton Cat Power Systems** reserves the right to correct any errors or omissions.
- F. **Milton Cat Power Systems** offers no warranty as part of this agreement other than that which is passed on to the owner by the original equipment manufacturer.
- G. **Milton Cat Power Systems** assumes no liability of losses or delays arising from Acts of God, fires, weather conditions, labor controversies, delays in supplies, or other causes beyond the control of **Milton Cat Power Systems**.
- H. Any changes to the scope of work contained herein and/or additional terms and conditions added by the customer may void pricing and terms of this agreement. If such a situation arises, **Milton Cat Power Systems** may provide a revised agreement to reflect pricing and terms as changed or required by the customer.
- I. The Price of any equipment scheduled for shipment on a date beyond a period of twelve (12) months from date of purchase order is subject to increase by seller, unless otherwise agreed to in writing.
- J. Contracts which include penalty or liquidated damage clauses, waivers of subrogation, or naming a third party additionally insured are not acceptable or binding on **Milton Cat Power Systems**, unless accepted and confirmed in writing by an officer of **Milton Cat Power Systems**.
- K. **Successors and Assigns.** Customer shall not assign or transfer any of its obligations, responsibilities, rights or interests under this Agreement without the advance written consent of **Milton Cat Power Systems**. Any assignment or transfer by the customer in violation hereof shall be void and without force or effect.
- L. There will be a cancellation fee for any orders cancelled, once placed and accepted by **Milton Cat Power Systems**. Cancellation fees will be addressed and negotiated at time of cancellation.
- M. **Milton Cat Power Systems** will not be responsible for any labor or material charges by others associated with the start-up and installation of this equipment unless previously agreed upon, in writing by **Milton Cat Power Systems**.
- N. **Customer Acceptance:** This proposal is accepted at the price and per the terms indicated. (Please provide the entire proposal form to **Milton Cat Power Systems** with signature). **Milton Cat Power Systems** requires a purchase order to proceed with the order.
- O. **Force Majeure:** Neither Party shall be liable to the other Party, or be deemed to be in breach of the above-referenced Purchase Order/Contract, for any delay or failure to perform its obligations (other than payment obligations), if such delay or failure is due to any cause beyond the control of such Party, which includes but is not limited to acts of God, unavailability or shortages of materials or energy, fire, flood, unusually severe weather, epidemics, quarantine restrictions, war, terrorism, embargo, strikes, labor disputes, explosions, riots, laws, rules, regulations, restrictions, orders or acts of any governmental authority or any cause beyond the reasonable control of such Party or its suppliers. In the event that performance of this Purchase Order is hindered, delayed or adversely affected by causes of the type described above ("Force Majeure"), then the Party whose performance is so affected shall promptly notify the other Party's authorized representative in writing and this Purchase Order or Contract may be completed with such adjustments to delivery schedule as may reasonably be required by the existence of Force Majeure.
- P. Transactions that utilize any national purchasing agreements such as Sourcewell are governed by the terms and conditions of that national agreement. Any terms and conditions that are inconsistent or contradict those terms and conditions will not be accepted by **Milton Cat Power Systems**.

\_\_\_\_\_  
Name (print)

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Title

\_\_\_\_\_  
Date